

Board of Governors
April 29, 2011

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To: Board of Governors

Re: Draft 2011-12 Operating Budget

Overview

The 2011-12 Budget presented has been prepared based upon the assumptions provided (Operating Budget Main Assumptions) for the Multi-year Budget Framework 2011-12 to 2013-14. The process to create Trent's First Integrated Plan is nearing completion and the resulting Institutional Commitments and Priorities, which include an Academic Plan, continue to be developed. A core principle followed throughout the process was to balance the 2011-12 Budget. Years two and three in the planning horizon (2012-13 and 2013-14) are projected for information purposes only, and are subject to change once the Integrated Planning process continues with the adopted Academic Plan.

Revenue and Expense Assumptions

As has been the case in prior years, no inflation increases are currently being projected in government funding. Growth related to projected enrolment increases of 85 full-time heads and part-time equivalents in Peterborough and 67 full-time equivalents in Oshawa is projected to attract \$0.465 m in Accessibility (Growth) Funding from the Ministry of Training, Colleges and Universities (MTCU). Quality and financial sustainability funding is projected to remain at the prior year level, which was reduced by \$1.338 m in the 2010-11 year-end MTCU announcements. Increased quota is provided for in the most recent provincial budget and increases may be realized over the projection shown for Quality funding, when greater certainty on Trent's share is ascertained through the development of the Multi-year Budget Framework. The Indirect Cost of Research envelope is projected to grow by \$.029m and has resulting increases in funded support expenses. The enrolment projections shown of 67 new first year intake is supported by the increase in applications to Trent for next fall, converted at recent conversion rate experience. Modest retention improvements in upper year classes are also projected, as are further enrolment increases in the summer sessions. No increases are budgeted for eligible (government funded) graduate enrolment. Eligible graduate spaces are currently capped by MTCU funding limits, however, appeals will continue to be made for increases to Trent's graduate quota to support student demand and new programming. International student enrolment is also not currently budgeted to increase, although the prior Provincial budget highlighted this area as a growth priority. We will monitor any further Provincial funding announcements that may support this proposal; however, it is still not clear what incentives will be put in place at this time by the Provincial government. We will continue efforts to increase international students through increased ESL flow-through in new markets, however, trends are not yet clear enough from this initiative to include any increases in our projection.

Tuition fee policy for the year 2011-12 is the last year of the existing tuition framework policy, plus a requirement to set aside 10% of increased tuition rates for increased bursaries. The attached schedules fall within these guidelines and are highlighted by 4.5% to 4.0% tuition rate increases for new and continuing undergraduate students respectively.

Projected expenses include provisions for increases based upon existing collective agreements or recent public sector agreements in cases where new contracts are to be negotiated in the next fiscal year. The implementation of the Public Sector Compensation Restraint to Protect Public

Services Act, 2010, as announced in the prior Provincial budget, has been reflected in the OPSEU salary assumption for 2011/12, representing the second (and last) year of their collective agreement. Included in the budget are increased employer contributions to Trent's Pension Plans, and other expense reductions/revenue increases are included to provide the necessary in-year funding to fulfil these requirements. The pension plan contribution increases projected for employer contributions are reflected in the 2011/12 and 2012/13 fiscal years, per our current understanding of the Stage One Solvency Relief process.

A modest inflation factor for supplies expense is included and will in part help to fund the projected impact of cost pressures from rising energy prices. Provisions have also been allowed for the increased building and student services costs associated with Oshawa expansion, Module D operating/financing and continued Integrated Planning support through the maintenance of the \$250k Strategic Integrated Planning fund. Stanley Adamson Powerhouse Redevelopment is scheduled to begin in 2011/12, and will require a temporary increase in expenses due to the requirement of increased energy purchases during the shut down for re-tooling phase. These increased expenses are shown as expenditures funded through the capital fund in 2011/12 and 2012/13, with the funds sourced from debt financing through the pending financing agreement with Infrastructure Ontario.

Budget Impact

The budget was prepared after gathering input and information through consultation with the Trent community and in detail from Unit Managers/Directors. The budget process began in January and over the last three months, numerous opportunities were provided for input. Individuals had the opportunity to e-mail the Vice-President, Administration their suggestions and communiqués have been provided on the university's intranet.

The budget has been another difficult challenge requiring a \$4.3 million reduction in expenditures; after reducing the budget by \$4.3 million last year, \$7.8 m two years ago and \$10.5 million three years ago. In total over four years, the university will have reduced/avoided projected expenditure increases by 29.5%. The reductions were necessary because there has not been any appreciable inflation increase in revenues (government funding), and the inability to attract a proportionate increase in enrolment relative to provincial post-secondary student growth. Therefore, with collective agreement contractual obligations, increased pension funding liabilities and increased operating costs, significant expenditure reductions were required.

What is the impact to the university resulting from a \$4.3 million expenditure reduction?

All university departments were required to reduce budgets by a target ranging from 3.5% to 21.0%. The most significant impacts are:

1. \$2.5 million reduction in the instructional budget, primarily undergraduate teaching and undergraduate academic services. This reduction has required a hard look at programs and class sizes. The academic program emphasis is on core, required program courses. The opportunity to provide course selection and flexibility will be constrained. The significant reductions will be achieved by:
 - a reduction in hiring contract faculty and part time stipends.
 - freeze on replacement of tenure track retirements and resignations
 - a reduction in operating fund contributions to year abroad programs, Trent Centre for Community Based Education, and Oliver Centre.

2. Careful consideration and review of how scholarship funding is used has been undertaken. The analysis determined that through more strategic management of scholarships, the use of scholarships supported by endowment funds and expendable scholarship funds, an overall operating scholarship budget reduction is possible without compromising our student recruitment and our obligation to government scholarship and bursary policy. This has been offset by increasing the bursary set aside requirement from increased tuition rates of \$170,000.
3. Administrative budget reductions total \$1.4 million. These reductions are in numerous service areas. Examples of impacts include:
 - changes in staffing levels due to retirements, deferred replacement of vacancies, and restructuring
 - reductions in contingency funds, equipment funds and supplies
 - restructuring of the Advancement portfolio, including reductions in Development Office management.

Regardless of a budget process that focused primarily on expenditure reduction, \$569,000 more has been included in new investments; areas determined vital and requiring investment such as additional funds for information technology, two new tenure track positions, Registrar support Oshawa building and student services. In addition, funding required for increased employer pension contributions of \$840,000 in 2011/12 has been provided.

Balancing the 2011-12 Budget has again proven to be a challenging task. The \$4.3m in reductions are comprised of \$3.0m of permanent and \$1.3m one-time net expense reductions against projected net expense increases. Given this set of assumptions and actions, it is not currently recommended that further reductions to the accumulated deficit be planned in the Multi-year Budget Framework.

Don O'Leary
Vice-President, Administration
April 2011

TRENT UNIVERSITY
2011-12 OPERATING BUDGET
COMPARISON TO 2010-11 PROJECTION
(\$000s)

| | 2010-11 | 2011-12 | CHANGE | |
|--|-----------------|-----------------|------------------------------------|-------------|
| | PROJECTION | DRAFT BUDGET | DRAFT BUDGET TO 2010-11 PROJECTION | |
| REVENUE | | | | |
| Government grants | \$50,707 | \$50,537 | (\$170) | -0.3% |
| Tuition fees | 43,839 | 46,586 | 2,747 | 6.3% |
| Total fees | 43,839 | 46,586 | | |
| Less: Student financial aid funded by fees | (5,763) | (5,798) | (35) | 0.6% |
| Net | 38,076 | 40,788 | 2,712 | 7.1% |
| Miscellaneous revenue | 1,838 | 1,800 | (38) | -2.1% |
| | 39,914 | 42,588 | 2,674 | 6.7% |
| TOTAL REVENUE | \$90,621 | \$93,125 | \$2,504 | 2.8% |
| EXPENSE | | | | |
| Instructional staff | \$50,784 | \$51,772 | \$988 | 1.9% |
| Non-Instructional Staff | 29,033 | 30,148 | 1,115 | 3.8% |
| Total Staff expense | \$79,817 | 81,920 | 2,103 | 2.6% |
| Non-Staff expense | 17,366 | 17,459 | 93 | 0.5% |
| TOTAL EXPENSE | 97,183 | 99,379 | 2,196 | 2.3% |
| Cost Recoveries | (6,836) | (6,742) | 94 | -1.4% |
| TOTAL NET EXPENSE BEFORE THE UNDERNOTED | 90,347 | 92,637 | 2,290 | 2.5% |
| Strategic Investments | 948 | 588 | (360) | -38.0% |
| TOTAL NET EXPENSE | 91,295 | 93,225 | 1,930 | 2.1% |
| EXCESS OF REVENUE OVER EXPENSE (EXPENSE OVER REVENUE) | (\$674) | (\$100) | \$574 | |
| Change in Investment in Capital Assets/Internally Restricted | 709 | 100 | (609) | |
| ANNUAL SURPLUS (DEFICIT) | \$35 | \$0 | (\$35) | |
| CUMULATIVE DEFICIT - OPERATING BUDGET | | | | |
| Opening balance | (\$5,284) | (\$5,249) | \$35 | |
| Annual surplus (deficit)/contribution to accumulated deficit | 35 | \$0 | | |
| Closing balance | (\$5,249) | (\$5,249) | \$0 | |

Trent University
Draft 2011/12 Operating Budget Variances from 2010/11 Projection
(\$000s)

REVENUE

| | |
|---|-----------------------|
| <ul style="list-style-type: none"> ■ Government Grants budgeted to decrease by \$170 | <p>(\$170)</p> |
| <p>due to:</p> | |
| Increase in Accessibility grant | \$465 |
| Increase in Indirect Costs of Research grant | 29 |
| One-time and prior year unspent targeted grants removed from budget | (664) |
| | |
| <ul style="list-style-type: none"> ■ Tuition revenue budgeted to increase by \$2,747 | <p>2,747</p> |
| <p>due to:</p> | |
| Tuition rate increases (4.0 - 4.5% undergraduate, 4.0 - 6.0% graduate, 5.0% international undergraduate) | \$1,942 |
| Increased enrolment of 152 FTEs | 805 |
| | |
| <ul style="list-style-type: none"> ■ Budget for Student Financial Aid funded by tuition fees budgeted to increase by \$35 due to: | <p>(35)</p> |
| Base adjustment (\$170 increase in tuition set-aside requirement less increased support of student aid from expendable trust funds) | (\$77) |
| Decrease in international scholarship budget | 42 |

Trent University
Draft 2011/12 Operating Budget Variances from 2010/11 Projection
(\$000s)

| | |
|---|----------------|
| ■ Miscellaneous revenue budget decreased by \$38 due to: | (38) |
| Decrease in interest income | (\$38) |
| Total Increase in Revenue Budget | \$2,504 |

EXPENSES

| | |
|---|--------------|
| ■ Instructional staff budget increased by \$988 due to: | \$988 |
| Step and scale increases | \$1,795 |
| Base adjustments including pension contribution increase, annualization of 10/11 step increases, academic administrative restructuring, removal of one-time savings in 10/11 projection and anticipated increase in long-term disability premiums | 1,620 |
| Investment in two new tenure track positions | 190 |
| Removal of expenses funded by one-time items in 10/11 projection | (134) |
| Reduction in staffing levels including 6 retirements/resignations, LTA and science support staff reductions, increased recoveries from research and other funds | (2,483) |
| ■ Non-instructional staff budget increased by \$1,115 due to: | 1,115 |
| Step and scale increases | \$610 |

Trent University
Draft 2011/12 Operating Budget Variances from 2010/11 Projection
(\$000s)

| | |
|--|-------|
| Base adjustments including annualization of 10/11 step/scale increases, pension contribution increase, anticipated increase in long-term disability premiums and removal of one-time savings in 10/11 projection | 1,211 |
| Investment in information technology -- 2 FTEs and additional student staff | 214 |
| Independent contractor counsellors converted to contract employees | 168 |
| Staff position partially funded by increase in Indirect Cost of Research grant | 29 |
| Removal of expenses funded by one-time items in 10/11 projection | (190) |
| Reduction in staffing levels in both base and on a one-time basis of approximately 7.5 FTEs | (927) |

■ **Non-staff expense budget increased by \$93 due to:**

93

| | |
|---|-------|
| Base adjustments including Module D operating costs and debt payments, annualization of debt payments re Module C, Trill College and Oshawa and removal of one-time savings in 10/11 projection | \$907 |
| Provision for inflation | 266 |
| Removal of expenses funded by one-time items in 10/11 projection | (340) |
| Independent contractor counsellors converted to contract employees | (168) |
| Budget reductions in many areas including new faculty start-up fund, equipment replacement fund, community-based education, research centre support, modular building rental and senior officers' contingency funds | (572) |

Trent University
Draft 2011/12 Operating Budget Variances from 2010/11 Projection
(\$000s)

| | | |
|---|----------------|--------------|
| ■ Cost recoveries budget decreased by \$94 due to: | | 94 |
| Base adjustments including adjustment of Physical Resources recovery from capital projects and removal of one-time items in 10/11 projection | \$350 | |
| Increases from Physical Resources recovery from Powerhouse project, student late payment fees and one-time transfers from conference reserves and library estate donation | (256) | |
| | | |
| ■ Strategic Investments budget decreased by \$360 due to: | | (360) |
| Base adjustment to remove one-time items in 2010/11 projection | (\$50) | |
| Budget reduction in allocations for External Relations & Advancement and Institutional Planning & Analysis | (310) | |
| Total Increase in Expense budget | \$1,930 | |
| | | |
| Excess of revenue over expenses before the undernoted increased by | | \$574 |
| 2009/10 appropriation of \$809 to balance 2010/11 budget reversed less \$100 one-time benefit savings in 2010/11 to be appropriated | (709) | |
| Reversal of appropriation of one-time benefit savings in 2011/12 | 100 | |
| Annual Surplus decreased by | (\$35) | |
| 2010/11 Projected Surplus (Deficit) | 35 | |
| 2011/12 Draft Budget Annual Surplus (Deficit) | \$0 | |

**2011-12 OPERATING BUDGET
STRATEGIC INVESTMENTS
(\$000s)**

| | 2010-11 PROJECTION | 2011-12 DRAFT BUDGET |
|---|-------------------------------|---------------------------------|
| External Relations and Advancement (includes recruitment-related advertising and branding) | \$760 | \$410 |
| Retention Initiatives | 75 | 75 |
| Distance Education Course Development | 71 | 71 |
| Institutional Planning & Analysis | 42 | 32 |
| TOTAL | \$948 | \$588 |

TRENT UNIVERSITY
Preliminary Operating Budget Projections for 2011-12
Main Assumptions

REVENUE

Government grants

| | 2010-11 Projection (thousands \$) | | 2011-12 Budget (thousands \$) | | 2012-13 Projection (thousands \$) | | 2013-14 Projection (thousands \$) | |
|---|--------------------------------------|-----------|----------------------------------|-----------|--------------------------------------|-----------|--------------------------------------|-----------|
| | Increase | Total | Increase | Total | Increase | Total | Increase | Total |
| Base Operating grant | +0% | \$ 17,968 | +0% | \$ 17,968 | +0% | \$ 17,968 | +0% | \$ 17,968 |
| Differentiation grant | +0% | \$ 2,359 | +0% | \$ 2,359 | +0% | \$ 2,359 | +0% | \$ 2,359 |
| Quality Improvement Fund | -\$1338 | \$ 3,206 | -\$26 | \$ 3,180 | +0% | \$ 3,180 | +0% | \$ 3,180 |
| Tuition Backfill Grant | +0% | \$ 959 | +0% | \$ 959 | +0% | \$ 959 | +0% | \$ 959 |
| Performance grants | | | | | | | | |
| Graduation, Employment | +\$28 | \$277 | +0% | \$277 | +\$0 | \$277 | +0% | \$277 |
| Accessibility (enrolment) | +\$1845 | \$11,891 | +\$465 | \$12,356 | +\$612 | \$12,968 | +\$193 | \$13,161 |
| Targeted government grants: | | | | | | | | |
| Trent in Oshawa Grant (Increase shown in Accessibility Grant above) | +0% | \$2,000 | +\$0 | \$2,000 | +\$0 | \$2,000 | +\$0 | \$2,000 |
| Indirect Cost of Research | +0% | \$2,008 | +\$29 | \$2,037 | +\$0 | \$2,037 | +\$0 | \$2,037 |
| Fair Funding grant | +0% | \$1,255 | +\$0 | \$1,255 | +\$0 | \$1,255 | +\$0 | \$1,255 |
| ATOP Funding grant: | -\$123 | \$0 | +\$0 | \$0 | +\$0 | \$0 | +\$0 | \$0 |
| Nursing Collaborative and Compressed | +\$275 | \$ 4,304 | -\$134 | \$ 4,170 | -\$140 | \$ 4,030 | +\$0 | \$ 4,030 |

(*Note : 100 fte's at average biu weight domestic represents approx. \$523k accessibility grants, and \$514 k Tuition (after bursary setaside))

Enrolment Base Budget:

| | 2009-10 | | 2010-11 Projection | | 2011-12 Projection | | 2012-13 Projection | | 2013-14 Projection | | |
|---|-----------------------|----------|--------------------|----------|--------------------|----------|--------------------|----------|--------------------|----------|---------|
| | Increase | Total | Increase | Total | Increase | Total | Increase | Total | Increase | Total | |
| Full time Undergraduate : | | | | | | | | | | | |
| new students Nov 1 | | | | | | | | | | | |
| 1st year 101's(includes Trent in Oshawa) * | + 154 fte | 1385 fte | - 108 fte | 1277 fte | +67 fte | 1344 fte | +95 fte | 1439 fte | +0fte | 1439 fte | |
| Transfers, readmits (Arts&Science) | | | | | | | | | | | |
| 1st year | - 1 heads | 93 fte | + 13 fte | 106 fte | | 106 fte | | 106 fte | | 106 fte | |
| 2nd year | | 156 fte | + 72 fte | 228 fte | | 228 fte | | 228 fte | | 228 fte | |
| Retention (Arts&Science) | | | | | | | | | | | |
| 2nd year | -0.8 | 0.65 | +0.3 | 0.68 | +0.1 | 0.69 | +0.1 | 0.70 | +0.1 | 0.71 | |
| 3rd year | -0.1 | 0.49 | +0.2 | 0.51 | +0.1 | 0.52 | +0.1 | 0.53 | +0.1 | 0.54 | |
| 4th year | +0.2 | 0.52 | -0.3 | 0.49 | +0.2 | 0.51 | +0.2 | 0.53 | +0.2 | 0.55 | |
| Retention Effect(Arts&Science) | | | + 44 fte | | + 45 fte | | + 65 fte | | + 39 fte | | |
| Part time - summer and fall/winter, spring (incl. UCD) | + 50 fte | 992 fte | + 23 fte | 1032 fte | + 40 fte | 1072 fte | + 40 fte | 1112 fte | + 0 fte | 1112 fte | |
| Graduate (full time and part time) - eligible enrolment | | 405 | +18 | 423 | | 423 | | 423 | | 423 | |
| Oshawa program enrolment | | | | | | | | | | | |
| (included in Full and | Full time FTE | -19 fte | 409 fte | +37 fte | 446 fte | +67 fte | 513 fte | +160 fte | 673 fte | +0fte | 673 fte |
| Part Time above) | Part time FTE | -4 fte | 171 fte | | 171 fte | | 171 fte | | 171 fte | | 171 fte |
| | Total | | 580 fte | 617 fte | 684 fte | 844 fte | 844 fte | 844 fte | 844 fte | | |
| International students | | | | | | | | | | | |
| November 1 | Undergraduate TIP | | 480 fte | +10 fte | 490 fte | +0 fte | 490 fte | +0 fte | 490 fte | +0 fte | 490 fte |
| | Full time & part time | | | | | | | | | | |
| | Consecutive Education | -53 fte | 297 fte | -53fte | 244 fte | -0fte | 244 fte | -0fte | 244 fte | -0fte | 244 fte |
| Total (eligible & ineligible, Incl. Ed) | | 7817 | 23 | 7840 | 152 | 7992 | 201 | 8193 | 39 | 8232 | |

TRENT UNIVERSITY
Preliminary Operating Budget Projections for 2011-12
Main Assumptions

| | Budget | Budget | Projection | Projection |
|--|---------|---------|------------|------------|
| | 2010-11 | 2011-12 | 2012-13 | 2013-14 |
| Tuition fees (note: Provincial Tuition Fee Policy subject to change) assumption: | | | | |
| First year undergraduate domestic | +4.5% | +4.5% | +4.5% | +4.5% |
| Continuing undergraduate domestic | +4.0% | +4.0% | +4.0% | +4.0% |
| First year Graduate domestic | +6.0% | +6.0% | +6.0% | +6.0% |
| Continuing Graduate domestic | +4.0% | +4.0% | +4.0% | +4.0% |
| International Undergrad student differential fee (Added to Base domestic fees above) | +5.6% | +5.6% | +5.6% | +5.6% |

EXPENSE

All staffing Provision has been made for increases for parity adjustment and scale. (note: a 1% Salary increase increases expenses by approx. \$800k)
 Other increases estimated based on recent public sector collective agreements.

| | Budget | | Projection | | Projection | | |
|---|----------------|----------------|----------------|--------|----------------|--------|---------|
| | 2009-10 | 2010-11 | 2011-12 | | 2012-13 | | |
| | (thousands \$) | (thousands \$) | (thousands \$) | | (thousands \$) | | |
| | Total | Total | Increase | Total | Increase | Total | |
| Pension Plan Employer Contribution(excludes transfers from Stabilization fund or SRA, and amortized losses) | \$5,851 | \$659 | \$6,510 | +\$842 | \$7,352 | +\$570 | \$7,922 |

Non-staff ex Provision has been made for principal and interest carrying costs for Module C & Trill Renovations.

Provisions have been made for inflation for utilities and expenses as follows:

| | Projection | Budget | Projection | Projection |
|---|------------|---------|------------|------------|
| | 2010-11 | 2011-12 | 2012-13 | 2013-14 |
| General expense (1% represents approx. \$128k per year) | +2.00% | +2.00% | +2.00% | +2.00% |

**TRENT UNIVERSITY
THREE-YEAR OPERATING BUDGET MODEL**

(for illustrative purpose only)

| | 2010-11 PROJECTION (February, 2011) | 2011-12 DRAFT BUDGET | 2012-13 PROJECTION | 2013-14 PROJECTION |
|--|---|----------------------------|-----------------------|-----------------------|
| REVENUE | | | | |
| Government grants | \$50,707 | \$50,537 | \$51,009 | \$51,202 |
| Tuition fees | 43,839 | 46,586 | 49,682 | 52,110 |
| Total fees | (5,763) | (5,798) | (6,227) | (6,540) |
| Less: student aid funded by fees | 38,076 | 40,788 | 43,455 | 45,570 |
| Net | 1,838 | 1,800 | 1,800 | 1,800 |
| Miscellaneous revenue | 1,838 | 1,800 | 1,800 | 1,800 |
| TOTAL REVENUE | \$90,621 | \$93,125 | \$96,264 | \$98,572 |
| EXPENSE | | | | |
| Instructional staff | \$50,784 | \$51,772 | \$54,245 | \$56,630 |
| Non-instructional staff | 29,033 | 30,148 | 32,110 | 33,154 |
| Total staff expense | 79,817 | 81,920 | 86,355 | 89,784 |
| Non-staff expense | 17,366 | 17,459 | 17,802 | 18,090 |
| TOTAL EXPENSE | 97,183 | 99,379 | 104,157 | 107,874 |
| Cost recoveries | (6,836) | (6,742) | (6,645) | (6,545) |
| TOTAL NET EXPENSE | 90,347 | 92,637 | 97,512 | 101,329 |
| Strategic investments | 948 | 588 | 888 | 888 |
| TOTAL NET EXPENSE INCLUDING STRATEGIC INVESTMENTS | \$91,295 | \$93,225 | \$98,400 | \$102,217 |
| EXCESS OF REVENUE OVER EXPENSE (EXPENSE OVER REVENUE) | (\$674) | (\$100) | (\$2,136) | (\$3,645) |
| Change in Investment in Capital Assets/Internally Restricted | 709 | 100 | | |
| ANNUAL SURPLUS (DEFICIT) | \$35 | \$0 | (\$2,136) | (\$3,645) |
| CUMULATIVE DEFICIT -- OPERATING BUDGET | | | | |
| Opening balance | (\$5,284) | (\$5,249) | (\$5,249) | (\$7,385) |
| Annual surplus (deficit)/contribution to accumulated deficit | 35 | 0 | (2,136) | (3,645) |
| Closing balance | (\$5,249) | (\$5,249) | (\$7,385) | (\$11,030) |

TRENT UNIVERSITY

Tuition Fees for 2011-12

| | | | 2010-2011 | 2011-2012 | | |
|---|-------------------------------|--------------------------|-------------|-------------|----------|------|
| | | | | Amount | Increase | % |
| 1 Undergraduate Students | | | | | | |
| Full Time | Basic fee | First Year | \$5,213.69 | \$5,448.31 | \$234.62 | 4.5% |
| | | Continuing 2010 | \$5,213.69 | \$5,422.24 | \$208.55 | 4.0% |
| | | Continuing 2009 | \$5,188.75 | \$5,396.30 | \$207.55 | 4.0% |
| | | Continuing 2008 | \$5,163.92 | \$5,370.48 | \$206.56 | 4.0% |
| | | Continuing 2007 | \$5,139.21 | \$5,344.78 | \$205.57 | 4.0% |
| | | Continuing 2006 | \$5,114.63 | \$5,319.21 | \$204.59 | 4.0% |
| | | Continuing pre May 2006 | \$5,088.89 | \$5,292.44 | \$203.56 | 4.0% |
| | Part Time - per course | Basic fee | | | | |
| | | First Year | \$1,042.74 | \$1,089.66 | \$46.91 | 4.5% |
| | | Continuing 2010 | \$1,042.74 | \$1,084.45 | \$41.71 | 4.0% |
| | | Continuing 2009 | \$1,037.75 | \$1,079.26 | \$41.51 | 4.0% |
| | | Continuing 2008 | \$1,032.78 | \$1,074.09 | \$41.31 | 4.0% |
| | | Continuing 2007 | \$1,027.84 | \$1,068.95 | \$41.10 | 4.0% |
| | | Continuing 2006 | \$1,022.92 | \$1,063.84 | \$40.92 | 4.0% |
| | | Continuing pre May 2006 | \$1,017.78 | \$1,058.49 | \$40.71 | 4.0% |
| 2 Undergraduate International students | | | | | | |
| Full Time | Basic fee | | \$5,213.69 | \$5,422.24 | \$208.55 | 4.0% |
| Continuing 2010 | Differential fee | | \$9,283.13 | \$9,802.98 | \$519.86 | 5.6% |
| | Total fee | | \$14,496.82 | \$15,225.22 | \$728.40 | 5.0% |
| | Part Time - per course | | | | | |
| Continuing 2010 | Basic fee | | \$1,042.74 | \$1,084.45 | \$41.71 | 4.0% |
| | Differential fee | | \$1,856.63 | \$1,960.60 | \$103.97 | 5.6% |
| | Total fee | | \$2,899.37 | \$3,045.05 | \$145.68 | 5.0% |
| 3 Graduate Domestic Students | | | | | | |
| Full Time | | First Year | \$6,700.65 | \$7,102.69 | \$402.04 | 6.0% |
| | | Continuing 2010 | \$6,700.65 | \$6,968.68 | \$268.03 | 4.0% |
| | | Continuing 2009 | \$6,574.22 | \$6,837.19 | \$262.97 | 4.0% |
| | | Continuing 2008 | \$6,450.18 | \$6,708.19 | \$258.01 | 4.0% |
| | | Continuing pre Sept 2007 | \$6,328.48 | \$6,581.62 | \$253.14 | 4.0% |
| | Part Time | First Year | \$3,350.33 | \$3,551.35 | \$201.02 | 6.0% |
| | | Continuing 2010 | \$3,350.33 | \$3,484.34 | \$134.01 | 4.0% |
| | | Continuing 2009 | \$3,287.11 | \$3,418.60 | \$131.48 | 4.0% |
| | | Continuing 2008 | \$3,225.09 | \$3,354.10 | \$129.00 | 4.0% |
| | | Continuing pre Sept 2007 | \$3,164.24 | \$3,290.81 | \$126.57 | 4.0% |
| 4 Graduate International students | | | | | | |
| Full Time | Basic annual fee | First Year * | \$6,700.65 | \$7,102.69 | \$402.04 | 6.0% |
| | Differential fee | | \$7,767.67 | \$8,156.05 | \$388.38 | 5.0% |
| | Total fee | | \$14,468.32 | \$15,258.74 | \$790.42 | 5.5% |

* Continuing Grad International student Base annual rate to increase by 4.0% plus 5.0% differential.

TRENT UNIVERSITY
Student Compulsory Ancillary and Room & Board Fees
2011-12

| | | 2010-11 | 2011-12 | | |
|---|----------------------------|-----------------|-----------------|---------------|--------------|
| | | | Amount | Increase | % |
| Full-Time Students | | | | | |
| College Fee | Undergraduate | \$225.79 | \$232.11 | \$6.32 | 2.8% |
| Student Health | Undergraduate and Graduate | 51.76 | 53.20 | 1.44 | 2.8% |
| Counselling | Undergraduate and Graduate | 7.38 | 9.38 | 2.00 | 27.1% |
| Athletics | Undergraduate and Graduate | 175.46 | 179.90 | 4.44 | 2.5% |
| Transportation | | 241.75 | 241.75 | - | 0.0% |
| Convocation Fee | | 16.17 | 16.17 | - | 0.0% |
| New Student Orientation | | 84.00 | 84.00 | - | 0.0% |
| Campus Card | | 9.00 | 9.00 | - | 0.0% |
| Part-Time Students (per full course) | | | | | |
| College Fee | Undergraduate | \$34.26 | \$35.21 | \$0.95 | 2.8% |
| Student Health | | 10.27 | 10.64 | 0.37 | 3.6% |
| Counselling | | 1.48 | 1.89 | 0.41 | 27.7% |
| Athletics | Undergraduate Fall/Winter | 49.06 | 50.59 | 1.53 | 3.1% |
| Convocation Fee | | 3.23 | 3.23 | - | 0.0% |

NOTE: excludes Student Government Fees which are approved by Student Referendum.

TRENT UNIVERSITY
Student Compulsory Ancillary and Room & Board Fees
2011-12

| | 2010-11 | 2011-12 | | |
|---------------------------------|----------|----------|----------|----|
| | | Amount | Increase | % |
| Residence | | | | |
| Single Room (Gzowski College) | \$ 6,494 | \$ 6,624 | \$ 130 | 2% |
| Single Room | 5,459 | 5,568 | 109 | 2% |
| Double Room | 4,295 | 4,381 | 86 | 2% |
| Triple Room | 3,456 | 3,525 | 69 | 2% |
| Apartments - Single | 5,816 | 5,932 | 116 | 2% |
| Apartments - Double suite | 4,415 | 4,503 | 88 | 2% |
| Apartments - Double one bedroom | 4,556 | 4,647 | 91 | 2% |
| Apartments - McDonnel single | 5,816 | 5,932 | 116 | 2% |
| Apartments - McDonnel double | 4,556 | 4,647 | 91 | 2% |
| Meals | | | | |
| 12 board meals + flex | \$ 4,659 | \$ 4,752 | \$ 93 | 2% |
| 16 board meals + flex | 4,721 | 4,815 | 94 | 2% |
| Small flex plan | 2,787 | 2,800 | 13 | 0% |
| Medium flex plan | 4,330 | 4,416 | 86 | 2% |
| Large flex plan | 4,518 | 4,608 | 90 | 2% |

Trent University
Capital Cost Projection
for fiscal years 2010/11 to 2013/14
(thousands of dollars)

| | Project costs incurred up to April 2010 | Projection | | | | Total Project Cost |
|--|---|---------------|---------------|---------------|--------------|-----------------------|
| | | 2010/11 | 2011/12 | 2012/13 | 2013/14 | |
| Powerhouse redevelopment | 236 | 150 | 8,000 | 11,614 | - | 20,000 |
| Life & Health Sciences Module D (KIP) | 3,239 | 19,000 | 2,451 | | | 24,690 |
| Trent in Oshawa | 2,877 | 10,084 | | | | 12,961 |
| Facilities Renewal Strategy Projects | | | | | | |
| Athletics Renovation & New Wing | 9,232 | 6,936 | | | | 16,168 |
| Life & Health Sciences Module C (MTCU) | 13,430 | 2,890 | | | | 16,320 |
| | 22,662 | 9,826 | - | - | - | 32,488 |
| MTCU Grants for Facilities Renewal/Deferred Maintenance | | | | | | |
| Campus Renewal Fund - FY10/11 project-PCB removal | 2,145 | 1,118 | - | - | - | 3,263 |
| Campus Renewal Grant - FY10/11 project-LEC roof replacement | 2,196 | 16 | - | - | - | 2,212 |
| Facilities Renewal Program annual grants | 434 | 281 | 281 | 281 | 281 | 1,558 |
| | 4,775 | 1,415 | 281 | 281 | 281 | 7,033 |
| sub-total - major building projects | 33,789 | 40,475 | 10,732 | 11,895 | 281 | 97,172 |
| Other facilities projects (e.g. Ancillary deferred maintenance, Research) | | 650 | 650 | 650 | 650 | |
| Research equipment, furniture & fixtures | | 2,150 | 2,150 | 2,150 | 2,150 | |
| Operating and Ancillary funds - equipment, software and library acquisitions | | 1,850 | 1,850 | 1,850 | 1,850 | |
| Total capital cost projection | | 45,125 | 15,382 | 16,545 | 4,931 | |

Trent University
Statement of Financial Position
Pro Forma as at April 30, 2011 to 2014
(with comparative figures for April 30, 2010)
(thousands of dollars)

| | Actual | Pro Forma | | | |
|--|-------------------|----------------|----------------|----------------|----------------|
| | 2010 | 2011 | 2012 | 2013 | 2014 |
| ASSETS | | | | | |
| Current | | | | | |
| Cash and cash equivalents | \$ 14,793 | 11,150 | 10,934 | 9,147 | 5,417 |
| Accounts receivable | 8,187 | 7,722 | 7,722 | 7,722 | 7,722 |
| Inventories | 38 | 38 | 38 | 38 | 38 |
| Prepaid expenses and deposits | 923 | 1,023 | 1,023 | 1,023 | 1,023 |
| | <u>23,941</u> | <u>19,933</u> | <u>19,717</u> | <u>17,930</u> | <u>14,200</u> |
| Long term investments | 36,097 | 39,397 | 40,897 | 42,397 | 43,897 |
| Capital assets | 167,997 | 203,275 | 207,453 | 212,294 | 204,524 |
| | <u>\$ 228,035</u> | <u>262,605</u> | <u>268,067</u> | <u>272,621</u> | <u>262,621</u> |
| LIABILITIES AND DEFERRED CAPITAL CONTRIBUTIONS | | | | | |
| Current | | | | | |
| Accounts payable and accrued liabilities | \$ 18,060 | 17,560 | 17,560 | 17,560 | 17,560 |
| Current portion of long term debt | 1,486 | 1,817 | 1,738 | 1,786 | 1,850 |
| Deferred revenue | 17,124 | 15,532 | 15,532 | 15,532 | 15,532 |
| | <u>36,670</u> | <u>34,909</u> | <u>34,830</u> | <u>34,878</u> | <u>34,942</u> |
| Long term debt | 47,977 | 63,594 | 72,308 | 82,523 | 80,674 |
| | <u>84,647</u> | <u>98,503</u> | <u>107,138</u> | <u>117,401</u> | <u>115,616</u> |
| Deferred capital contributions | 88,361 | 104,595 | 101,170 | 97,503 | 93,592 |
| NET ASSETS | | | | | |
| Deficit | (13,059) | (13,024) | (13,024) | (15,160) | (18,805) |
| Internally restricted | 5,947 | 5,238 | 5,138 | 5,138 | 5,138 |
| Investment in capital assets | 26,257 | 28,112 | 26,962 | 25,558 | 23,398 |
| Endowments | 35,882 | 39,182 | 40,682 | 42,182 | 43,682 |
| | <u>55,027</u> | <u>59,508</u> | <u>59,758</u> | <u>57,718</u> | <u>53,413</u> |
| | <u>\$ 228,035</u> | <u>262,605</u> | <u>268,067</u> | <u>272,621</u> | <u>262,621</u> |
| Debt to Equity (including Deferred capital contributions) | | | | | |
| | 59% | 60% | 67% | 76% | 79% |
| Working capital | \$ (12,729) | (14,976) | (15,113) | (16,948) | (20,742) |
| Operating cash (less deferred revenue and internally restricted net assets) | \$ (8,278) | (9,620) | (9,736) | (11,523) | (15,253) |
| Debt Service Ratio (IO Oshawa agreement 1.25 or higher on new debt) | 3.1 | 2.3 | 1.7 | 1.3 | 1.0 |
| Ratios assuming balanced budgets in 2013 and 2014 | | | | | |
| Debt to Equity (including Deferred capital contributions) | | | | | |
| | 59% | 60% | 67% | 76% | 78% |
| Working capital | \$ (12,729) | (14,976) | (15,113) | (14,812) | (14,961) |
| Operating cash (less deferred revenue and internally restricted net assets) | \$ (8,278) | (9,620) | (9,736) | (9,387) | (9,472) |
| Debt Service Ratio (IO Oshawa agreement 1.25 or higher on new debt) | 3.1 | 2.3 | 1.7 | 1.8 | 1.6 |